

PRE-MEETING PLANNING: EDUCATION PLAN/GOALS

MEETING TITLE & DATE _____

DAY #1 "CAN'T MISS LECTURE TITLE _____

Speaker: _____ Time: _____

Possible Questions to Ask During Q&A

1. _____
2. _____
3. _____

Your Meetings. Your Voice.

DAY #2 "CAN'T MISS LECTURE TITLE _____

Speaker: _____ Time: _____

Possible Questions to Ask During Q&A

1. _____
2. _____
3. _____

DAY #3 "CAN'T MISS LECTURE TITLE _____

Speaker: _____ **Time:** _____

Possible Questions to Ask During Q&A

1. _____

2. _____

3. _____

TOP 3 FACULTY MEMBERS I WANT TO MEET

1. _____

2. _____

3. _____

ADDITIONAL PRE-MEETING NOTES

Our Preferred Partners at The National APMA Annual Scientific Meeting

Visit the below booths, take a **selfie** with them and **text it to Ann at 727-422-3996** for an entry to win all our prizes including a BlackStone Grill!

DARCO, International | Booth 314

Doctor Hoy's at PowerStep | Booth 806

McClain Labs | Booth 619

PediFix | Booth 812

Podiatry Content Connection | Booth 622

PodiatryMeetings.com | Ann & Sarah | Booth
627

PowerStep | Booth 806

Richie Brace Visit at SureFit | Booth 308

SureFit | Booth 308

PRE-MEETING PLANNING: EXHIBIT HALL PLAN/GOALS

NEW products/services I want to explore:

- | | | |
|-----------------------|-------------------------|----------------------|
| _____ AFOs | _____ DME | _____ EMR/HER |
| _____ Footwear | _____ Marketing | _____ Pathology |
| _____ Pharmaceuticals | _____ Orthotics | _____ OTC Dispensing |
| _____ Risk Mgmt | _____ Surgical Supplies | _____ Wound Care |

Booths/Companies I want to visit (from the above categories)

1. _____ 2. _____
3. _____ 4. _____
5. _____

CURRENT vendors I use that I'm not satisfied with:

1. _____ 2. _____
3. _____ 4. _____

Companies I want to visit as a possible replacement of current vendor(s) listed above:

1. _____ 2. _____
3. _____ 4. _____

MEETING HALL SCAVENGER HUNT

Note: Let a member of your staff complete this fun and engaging exhibit hall challenge!

What is the show special for 3 products we use in our office?

1. _____

2. _____

3. _____

List 3 products or services we do not currently use that you found interesting as you explored the exhibit hall:

1. _____

2. _____

3. _____

Selfie Challenge! Say hello to your favorite sales rep and take a selfie with him/her. Then say hello to a NEW sales rep and do the same!

Which booth setup/design did you like the best?

Which company had the best promotional giveaway?
